

# **Individual Single Premium Deferred Annuity Application**

| Ov   | ner   |                          |                | Join             | t Owner              |                          |                   |  |
|------|---|--------------------------|----------------|------------------|----------------------|--------------------------|-------------------|--|
| Full | Name:   |                          |                | Full             | Name:                |                          | _                 |  |
| Dat  | e of Birth:   | SS#:                     |                | Date             | of Birth:            | SS#:                     |                   |  |
| Pho  | one #:  | Gender:                  | M F            | Phone #: Gender: |                      |                          | : M F             |  |
| Add  | dress:  |                          |                | Addı             |                      |                          |                   |  |
| City | , State, Zip:   |                          |                | City,            | State, Zip:          |                          |                   |  |
| Em   |   |                          |                |                  | il:                  |                          |                   |  |
| Rela | ationship to Annuitant:   |                          |                |                  | tionship to Annuitan |                          |                   |  |
| An   | nuitant   |                          |                | Join             | it (Contingent) Ai   | nuitant                  |                   |  |
|      | Name:   |                          |                |                  |                      |                          |                   |  |
|      | e of Birth:   |                          |                |                  | of Birth:            |                          |                   |  |
|      | one #:  | _                        | M F            |                  | ne #:                |                          | : M F             |  |
| Add  | dress:  |                          |                | Addı             |                      | -                        |                   |  |
| City | , State, Zip:   |                          |                | City,            | State, Zip:          |                          |                   |  |
| _    |   |                          |                |                  |                      |                          |                   |  |
|      | Annuity Term & Amount   |                          |                |                  |                      |                          |                   |  |
|      | gle Premium Amount:   |                          |                |                  |                      | This is an inheri        | ,                 |  |
|      | aranteed Interest Term  |                          | 3 Year         |                  | 5 Year               | 7 Year                   | 10 Year           |  |
| Gua  | aranteed Interest Rate  |                          | 4.10%          |                  | 4.90%                | 4.90%                    | 4.90%             |  |
| Add  | d Free Withdrawal Waiver Ride   | r Only <sup>(1)</sup>    | 4.20%          |                  | 5.00%                | 5.00%                    | 5.00%             |  |
| Add  | d Withdrawal Charges Waiver F   | ider Only <sup>(2)</sup> |                |                  | 5.40%                | 5.40%                    | 5.40%             |  |
| Inte | erest Rate with Both Riders   |                          |                |                  | 5.50%                | 5.50%                    | 5.50%             |  |
| (1)  | By selecting this rider, the 10% ann amount will incur withdrawal charg                                     |                          |                |                  |                      | withdrawal of the Single | e Premium Payment |  |
| (2)  | By selecting this rider, the interest in year, 7-year, and 10-year terms. If the withdrawal charges or MVA. | •                        |                | -                | -                    |                          |                   |  |
| This | s annuity is applied for as:  | Non-Qualified            | d              | Quali            | fied IRA             | Qualified ROTH           | IRA               |  |
| Sin  | gle Premium Payment   |                          |                |                  |                      |                          |                   |  |
|      | Check – Enclosed is a check or  | money order fo           | or             |                  |                      |                          |                   |  |
|      | Bank Draft – Draft from the fol   | lowing account           | t:             |                  |                      |                          |                   |  |
|      | Routing Number: Draft Date:   |                          |                |                  |                      |                          |                   |  |
|      | Account Number: Account Type: Checking Savings  |                          |                |                  |                      |                          |                   |  |
|      | Roll Over/Transfer – roll over o  | r transfer fund          | ls from anothe | er ann           | uity or account:     |                          |                   |  |
|      | Account Number:   |                          | Insura         | rance Company:   |                      |                          |                   |  |
|      | Account Balance:  |                          | Phone          | e Number:        |                      |                          |                   |  |



| Primary Beneficiaries  |                                       |                 |                                      |                     |
|--|---------------------------------------|-----------------|--------------------------------------|---------------------|
| Name   | Date of Birth                         | SSN             | Relationship to Owner                | Percentage          |
|  |                                       |                 | ·                                    |                     |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
| Contingent Beneficiaries   |                                       |                 |                                      |                     |
| Name   | Date of Birth                         | SSN             | Relationship to Owner                | Percentage          |
|  | 2466 61 2.16.1                        |                 |                                      | . e. eeage          |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
| Agreement  |                                       |                 |                                      |                     |
| I believe this to be a suitable p  | ourchase for my financia              | l status. Any a | oplicable withdrawal and market v    | alue adjustment     |
|  |                                       |                 | o free withdrawals unless a specifi  | c waiver applies.   |
| •  | •                                     |                 | ct to a Market Value Adjustment.     |                     |
| =  |                                       |                 | erstand all of the statements made   | _                   |
| best of my knowledge and bel   |                                       | contract, and a | Il statements made in this applicat  | ion are true to the |
| best of my knowledge and ber   | ici.                                  |                 |                                      |                     |
| FRAUD NOTICE: Any person who kr  |                                       | e statement in  | an application for insurance may b   | e guilty of a       |
| criminal offense and subject to pen  | alties under state law.               |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
| Owner Signature  |                                       | Joint Owner     | Signature                            | Date                |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
| Annuitant Signature  |                                       | Joint Annuitan  | · Signature                          | Date                |
| Amutant Signature  |                                       | Joint Amaitan   | . Jighature                          | Date                |
| Agent Certification  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      | Yes No              |
| 1. Did you personally interview the  |                                       | _               | 5?                                   |                     |
| 2. Did you review the application for  | · · · · · · · · · · · · · · · · · · · |                 |                                      |                     |
| 3. Did the applicant(s) review the a   | • •                                   | ss and any om   | issions?                             |                     |
| 4. Are you and the insured related?  | ?                                     |                 |                                      |                     |
| Send policy to Policy Owner  | Agent                                 |                 |                                      |                     |
|  | _                                     | dae and helief  | that all information in this applies | ation is true and   |
| By signing below, I hereby certify, to accurate. I further certify that I have |                                       | _               |                                      |                     |
| provisions contained in this annuity   |                                       |                 |                                      |                     |
| the interest rate structure of the an  |                                       | •               | - <del>-</del>                       | _                   |
| based upon the applicant's disclosu  |                                       | •               | ,                                    | , ,                 |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      |                     |
|  |                                       |                 |                                      | <b>D</b> -:         |
| Agent Name   | Agent S                               | Signature       | Agent Number                         | Date                |



## **CERTIFICATE OF DISCLOSURE**

## **GUARANTEE PERIOD/INTEREST CREDITING**

This is a Single Premium Deferred Annuity contract, which is a long-term contract. You choose the guaranteed rate period that is best for you. This period begins on the date of issue and ends on the last day of the chosen period. After your chosen rate period ends you will have a number of options as described in the "Renewal of Guarantee Period" below. Interest is credited and compounded on a daily basis. The rates below are the current effective annual rates.

| Guaranteed Interest Term                     | 3 Year | 5 Year | 7 Year | 10 Year |
|--|--------|--------|--------|---------|
| Guaranteed Interest Rate                     | 4.10%  | 4.90%  | 4.90%  | 4.90%   |
| Add Free Withdrawal Waiver Rider Only (1)    | 4.20%  | 5.00%  | 5.00%  | 5.00%   |
| Add Withdrawal Charges Waiver Rider Only (2) |        | 5.40%  | 5.40%  | 5.40%   |
| Interest Rate with Both Riders               |        | 5.50%  | 5.50%  | 5.50%   |

- (1) By selecting this rider, the 10% annual free withdrawal included in the policy will be waived and any withdrawal of the Single Premium Payment amount will incur withdrawal charges as detailed below.
- (2) By selecting this rider, the interest rate on your annuity may be changed on each anniversary date of your policy to no less than 1% on the 5-year, 7-year, and 10-year terms. If the rate is reduced below the initial rate, you will be able to fully withdraw your annuity balance with no withdrawal charges or MVA.

## **KEY ANNUITY TERMS**

## **Single Premium Deferred Annuity**

This annuity is a single premium deferred annuity. Additional premiums may not be added in the future.

## **Death Benefits**

Death Benefits are equal to the account value upon death of the owner.

If the owner's spouse is the sole beneficiary, the spouse may continue the policy in his or her own name.

## **No Sales Charges or Fees**

There are no annual maintenance fees and no front-end sales loads.

## **Right to Examine Annuity**

Within the first 30 days after you receive your annuity, you may return the annuity and receive 100% of your premium, minus any prior withdrawals

Issue Ages Minimum/Maximum Premium

0-90 years old \$2,000-500,000

## **Exceptions to Surrender Charges & MVA**

- 1. You may withdraw 100% of your accumulated interest and RMD free of all charges at any time
- 2. You may withdraw 10% of the account value each year (including any accumulated interest amount) free of surrender charges. MVA calculation will apply. This exception may not apply if you selected the Free Withdrawal Waiver rider.
- 3. In the event of owner death, withdrawal charges and MVA are waived and benefits equal the account balance
- 4. You may elect to annuitize at any time after the first year from a number of options. Surrender charges and MVA are waived with a payout period of 5 years or longer

# **MARKET VALUE ADJUSTMENT**

When you make a withdrawal, we also may increase or decrease the amount you receive based on a market value adjustment (MVA). If interest rates went up after you bought your annuity, the MVA likely will decrease the amount you receive. If interest rates went down, the MVA will likely increase the amount you receive.



## WITHDRAWAL CHARGES

During the Initial Guarantee Period and any Subsequent Guarantee Period, a Withdrawal Charge will be assessed if you make a withdrawal or surrender your contract, unless the surrender charge is waived as explained above.

| Year    | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10   |
|---------|----|----|----|----|----|----|----|----|----|------|
| 3 Year  | 9% | 8% | 7% |    |    |    |    |    |    |      |
| 5 Year  | 9% | 8% | 7% | 6% | 5% |    |    |    |    |      |
| 7 Year  | 9% | 8% | 7% | 6% | 5% | 4% | 3% |    |    |      |
| 10 Year | 9% | 8% | 7% | 6% | 5% | 4% | 3% | 2% | 1% | 0.5% |

## **TAXES TREATMENT**

You may be subject to a 10% federal tax penalty if you make withdrawals, including Penalty-Free Withdrawals, or surrender this annuity before age 59 ½. If this annuity is within a qualified plan all distributions may be taxable. Under current tax laws annuities grow tax deferred. An annuity is not required for tax deferral in a qualified plan. Any distribution may cause a taxable event. When you take payouts or make a withdrawal, you pay ordinary income taxes on the earned interest. Neither American Century nor our agents offer tax advice. Please consult your own personal advisor for your specific situation.

#### **RENEWAL OF GUARANTEE PERIOD**

During the last 30 days before the end of any guarantee period, you may Request one of these options to take effect on the next Contract Anniversary:

- (1) Keep your contract and earn minimum annual interest of 2% with no Withdrawal Charges or MVA. In this option interest rate will fluctuate, but will never be below 2% annually. You will be able to withdraw your Account Value at any time without additional Withdrawal Charges or MVA.
- (2) Continue Your contract for a Subsequent Guarantee Period of the same duration as the preceding guarantee period and at the applicable Subsequent Guaranteed Interest Rate;
- (3) Apply the Account Value to a Settlement Option, which include the annuitization of the account value to either life income, life income with 120 months certain, or payment for a fixed period.
- (4) Take a partial withdrawal, with MVA and Withdrawal Charge Percentages waived, and apply the remaining value to a Subsequent Guarantee Period of the same duration as the preceding guarantee period and at the applicable Subsequent Guaranteed Interest Rate; or
- (5) Surrender the entire contract with MVA and Withdrawal Charge Percentages waived.

We will notify You at least 45 days before the expiration of a guarantee period. Unless You Request one of the options shown above, option (1) above will be elected as the default option for your policy.

If Your contract is continued for a Subsequent Guarantee Period (option (2) above), the MVA, applicable Withdrawal Charge Percentage, and Withdrawal Charge Period shown in the Data Section apply to the new guarantee period.

## **NOTE**

This document is not a legal contract. For the exact terms and conditions, please refer to the annuity policy/contract.

## **CERTIFICATION**

I have read this Certificate of Disclosure and understand its contents. I understand that maximizing the value of my contract depends on minimizing withdrawals from my contract during any guarantee period. I further understand that this Certificate of Disclosure is only a summary of certain terms of my annuity contract, and that the contract together with the application, when issued, will represent the entire agreement between the Company and me.

| Owner Signature | Joint Owner Signature | Date |
|-----------------|-----------------------|------|

A copy of this Certificate of Disclosure will be returned with your annuity contract.



# **ANNUITY SUITABILITY ANALYSIS**

| PERSONAL INFORMATION  |   |  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|
| Owner   | Joint Owner/Spouse (if any)                                 |  |  |  |  |  |  |  |
| Full Name Age:  | Age:  |  |  |  |  |  |  |  |
| Government ID Type: No.:  | No.:  |  |  |  |  |  |  |  |
| Citizenship Status US Citizen Resident Alien  | US Citizen Resident Alien                                   |  |  |  |  |  |  |  |
| Employed? Yes No Retired  | Yes No Retired  |  |  |  |  |  |  |  |
| FINANCIAL SITUATION AND NEEDS OF OWNER(S)   |   |  |  |  |  |  |  |  |
| Gross annual household Income   | Gross annual household expenses                             |  |  |  |  |  |  |  |
| Existing assets and financial products: (include this annuity. Qualified assets over age 59½ are considered liquid)   |   |  |  |  |  |  |  |  |
| Liquid Assets   | Non-Liquid Assets   |  |  |  |  |  |  |  |
| Annuity, surrender free   | Annuities, in surrender                                     |  |  |  |  |  |  |  |
| Checking account  | Retirement plans (IRA, 401(K), etc.)                        |  |  |  |  |  |  |  |
| Savings account/CD  | Stocks/bonds/mutual funds                                   |  |  |  |  |  |  |  |
| Stocks/bonds/mutual funds   | Real Estate (non-primary residence)                         |  |  |  |  |  |  |  |
| Retirement plans (IRA, 401(K), etc.)  | Life insurance cash value                                   |  |  |  |  |  |  |  |
| Other   | Other   |  |  |  |  |  |  |  |
| Less: Debt due in 12 months   | Less: Debt due in over 12 months                            |  |  |  |  |  |  |  |
| Total Liquid Assets (A)   | Total Non-Liquid Assets (B)                                 |  |  |  |  |  |  |  |
|   | Estimated net worth (A)+(B)                                 |  |  |  |  |  |  |  |
| Financial Objectives (check all that apply):  |   |  |  |  |  |  |  |  |
| Asset accumulation Tax deferred growth  | Immediate income Transfer to heirs                          |  |  |  |  |  |  |  |
| Future retirement income Safety of principal  | Guaranteed interest rate Other:                             |  |  |  |  |  |  |  |
| Source of Funds for this Annuity Application:   |   |  |  |  |  |  |  |  |
| CD/Savings/Checking Inheritance   | Current income  |  |  |  |  |  |  |  |
| Death benefit proceeds Qualified plan distri  | bution Cash value from existing annuity                     |  |  |  |  |  |  |  |
| Liquidation of assets Rollover/transfer fr  | om qualified account Other:                                 |  |  |  |  |  |  |  |
| Period of Time Before Money is Needed:  |   |  |  |  |  |  |  |  |
| 1-3 years 4-6 years 7-9 years   | ars 10-12 years 13 or more years                            |  |  |  |  |  |  |  |
| Do you anticipate a significant decrease in your future income o  | r increase in your future expenses during the Guarantee     |  |  |  |  |  |  |  |
| Period? Yes No. If Yes, please explain:   |   |  |  |  |  |  |  |  |
| If you plan on using funds from existing annuity or life insurance  | contract to fund this annuity, would there be any surrender |  |  |  |  |  |  |  |
| If you plan on using funds from existing annuity or life insurance contract to fund this annuity, would there be any surrender or other charges involved with this surrender? Yes No. If Yes, what is the estimated amount? |   |  |  |  |  |  |  |  |
| What is your general risk tolerance? (Check one)  |   |  |  |  |  |  |  |  |
| Conservative Moderately Conservative Mod  | erate Moderately Aggressive Aggressive                      |  |  |  |  |  |  |  |
| Tax Situation   |   |  |  |  |  |  |  |  |
| Federal income tax bracket: 12% 22% 24% 3   | 2% 35% 37%%   |  |  |  |  |  |  |  |



| How do you anticipate taking distribut            | ions from this an   | nuity? (check all that apply)    |  |
|---|---------------------|----------------------------------|--|
| Free/systematic withdrawals                       | Annuitize           | Leave to beneficiary             | Required minimum distribution  |
| Income rider/income option                        | Lump sum            | Immediate income                 | No distributions anticipated   |
| AGENT'S EXPLANATIONS & ACK                        | NOWLEDGME           | NT                               |  |
| Reasons for recommending this produc              | t to the client (ch | eck all that apply):             |  |
|   |                     | n current annuity                | Free interest withdrawal, RMD  |
| Free death benefits Other:                        |                     | ·                                | •  |
|   |                     |                                  |  |
| Possible disadvantages of purchasing the          | ne proposed annu    | uity:                            |  |
|   |                     | ,                                |  |
| I have made the recommendation to p               | urchase this annu   | ity based on the information     | gathered. The product meets the  |
| customer's financial needs and objective          |                     |                                  |  |
| includes the replacement of an existing           |                     |                                  |  |
| additional or new benefits over the rep           |                     |                                  |  |
| not made any representations or prom              | ises about the fut  | cure value of this contract that | at differ from the company provided  |
| materials.  I understand and acknowledge that sor | ne annuity recom    | mendations such as those re      | elated to "rollovers" or transfers from  |
| certain retirement plans or IRAs, could           | -                   |                                  |  |
| ERISA and the Internal Revenue Code. I            | •                   |                                  | •  |
| for complying with the requirements of            | f an applicable U.  | S. Department of Labor prohi     | ibited transaction exemption covering  |
| any receipt of sales-related compensat            |                     | =                                |  |
|   |                     |                                  | with the applicant. I understand that the 84-                                    |
| 24 disclosure form should not be sent t           | o American Centi    | ury.                             |  |
| Agont Signature                                   |                     | Agont Namo                       | Data   |
| Agent Signature                                   |                     | Agent Name                       | Date   |
| OWNER(S)'S ACKNOWLEDGMEN                          | IT                  |                                  |  |
|   |                     |                                  | tively meets Your needs, objectives and  |
|   | ny needs informa    | tion about you, Your financia    | al situation, insurance needs and financial                                      |
| objectives.                                       |                     |                                  |  |
| (1) If you check either box below, it me          | •                   | 9                                | · · ·  |
| State's Insurance Code if You select              | · ·                 | =                                | ation. You may lose protections under the  |
| I REFUSE to provide this information              |                     | prioris.                         |  |
| I have chosen to provide <b>LIMITED</b> in        |                     | timo                             |  |
| <u> </u>  |                     |                                  | and and a income " balancia record Ven   |
|   |                     |                                  | agent or the insurer" below, it means You mmend that I buy. If You buy without a |
| recommendation, You understand                    |                     |                                  | · · · · · · · · · · · · · · · · · · ·  |
| My annuity purchase IS BASED on t                 | •                   |                                  |  |
| My annuity purchase IS NOT BASED                  |                     | •                                |  |
|   |                     | _                                | REVIEWING THE INFORMATION RECORDED,  |
|   |                     |                                  | EST OF YOUR KNOWLEDGE. DO NOT SIGN   |
| THIS FORM UNLESS YOU HAVE READ A                  |                     |                                  |  |
|   |                     |                                  |  |
| Owner Signature                                   |                     | Joint Owner Signature            | Date   |



## IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchase are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on an existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involved the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interest. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on the back of this form.

| otherwise terminating                                    | your existing policy or contract  |  | ,                                  |
|--|-----------------------------------|--|------------------------------------|
| <ol><li>Are you considering usi contract?  Yes</li></ol> |                                   | licies or contracts to pay premiu  | ms due on the new policy or        |
| If you answered "Yes" to either                          | of the above questions, list each | ch existing policy or contract you   | are contemplating replacing        |
| · -  |                                   | nd the policy or contract number   | if available) and whether each     |
| policy or contract will be replac                        | ed or used as a source of finance | ing.   | ·                                  |
| Insurer Name   | Contract or policy #              | Insured or Annuitant   | Replaced or financing              |
| 1.   |                                   |  |                                    |
| 2.   |                                   |  |                                    |
| 3.   |                                   |  |                                    |
| you request one, an in force illu                        | stration, policy summary or ava   | or its agent for information abo<br>ailable disclosure documents mu<br>in the sales presentation. Be sur | ust be sent to you by the existing |
| The existing policy or contract is                       | s being replaced because:         |  |                                    |
| I do not want this notice read a                         | loud to me (Applicants must init  | ial only if they do not want the no  | tice read aloud.)                  |
| I certify that the responses here                        | in are, to the best of my knowl   | edge, accurate:  |                                    |
| Owner Signature  | <u> </u>                          | Joint Owner Signature  | Date                               |
|  |                                   |  |                                    |

**Agent Name** 

Date

**Agent Signature** 



A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agents that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agents to determine whether replacement or financing your purchase makes sense.

#### **PREMIUMS**

Are they affordable?
Could they change?
You're older – are premiums higher for the proposed new policy?
How long will you have to pay premiums on the new policy? On the old policy?

#### **POLICY VALUES**

New policies usually take longer to build cash values and to pay dividends
Acquisition costs for the old policy may have been paid, you will incur costs for the new one
What surrender charges do the policies have?
What expense and sales charges will you pay on the new policy?
Does the new policy provide more insurance coverage?

#### **INSURABILITY**

If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down

You may need a medical exam for a new policy

Claims on most new policies for up to the first two years can be denied based on inaccurate statements Suicide limitations may begin anew on the new coverage

#### IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY

How are premiums for both policies being paid? How will the premiums on your existing policy be affected? Will a loan be deducted from death benefits? What values from the old policy are being used to pay expenses?

## IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT

Will you pay surrender charges on your old contract?
What are the interest rate guarantees for the new contract?
Have you compared the contract charges or other policy expenses?

## OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS

What are the tax consequences of buying the new policy?
Is this a tax free exchanges? (See your tax advisor.)
Is there a benefit from favorable "grandfathering" treatment of the old policy under the federal tax code?
Will the existing insurer be willing to modify the old policy?
How does the quality and financial stability of the new company compare with your existing company?



# **INSURANCE AGENT DISCLOSURE FOR ANNUITIES**

Do Not Sign Unless You Have Read and Understand the Information in this form

| Client(s) ("You", "Your") and Insurance Agent ("Me", "I", "My") Information  |                                    |                                |                                 |  |  |  |  |  |  |
|--|------------------------------------|--------------------------------|---------------------------------|--|--|--|--|--|--|
| Client(s) name(s):   |                                    |                                |                                 |  |  |  |  |  |  |
| Agent Name:  |                                    | usiness\Agency Name:           |                                 |  |  |  |  |  |  |
| Business Mailing Address:  |                                    |                                |                                 |  |  |  |  |  |  |
| Business Telephone Number:   |                                    | Email Address:                 |                                 |  |  |  |  |  |  |
| National Producer Number: Sta  | nte No                             | Website:                       | _                               |  |  |  |  |  |  |
| What Types of Products Can I Sell You?   |                                    |                                |                                 |  |  |  |  |  |  |
| I am licensed to sell annuities to You in accordance with state law. If I recommend that You buy an annuity, it means I believe that it effectively meets Your financial situation, insurance needs, and financial objectives. Other financial products, such as life insurance or stocks, bonds and mutual funds, also may meet Your needs.   |                                    |                                |                                 |  |  |  |  |  |  |
| I offer the following products (chec   | k all that apply):                 |                                |                                 |  |  |  |  |  |  |
| Fixed or Fixed Indexed Annuitie  | s Variable Annuities               | Life Insurance                 |                                 |  |  |  |  |  |  |
| I need a separate license to provide non-insurance financial products the  |                                    |                                |                                 |  |  |  |  |  |  |
| Mutual Funds   | Stocks/Bonds                       | Certificates of                | Deposits                        |  |  |  |  |  |  |
| Whose annuities can I sell to you?   |                                    |                                |                                 |  |  |  |  |  |  |
| Annuities from only one (1) ins  | urer                               | Annuities from two or mor      | re insurers                     |  |  |  |  |  |  |
| Annuities from two or more ins   | surers although I primarily sell a | annuities from:                |                                 |  |  |  |  |  |  |
| How I'm Paid for My Work:  |                                    |                                |                                 |  |  |  |  |  |  |
| It's important for You to understand paid a commission or a fee. Commuto Me by the consumer. If You have   | issions are generally paid to M    | le by the insurance company    |                                 |  |  |  |  |  |  |
| Depending on the particular annuit   | ry You buy, I will or may be paid  | I cash compensation as follo   | ws:                             |  |  |  |  |  |  |
| Commission, which is usually p   | aid by the insurance company       | or other sources. If "other se | ources", please describe below  |  |  |  |  |  |  |
| Fees (such as a fixed amount, he   | ourly rate, or percentage of you   | r payment), which are usually  | y paid directly by the customer |  |  |  |  |  |  |
| Other (Describe):  |                                    |                                |                                 |  |  |  |  |  |  |
| If You have questions about the above compensation, I will be paid for this transaction, please ask me.  I may also receive other indirect compensation resulting from this transaction (sometimes called "non-cash" compensation), or other incentives from the insurance company or other sources  By signing below, You acknowledge that You have read and understand the information provided to You in this document. |                                    |                                |                                 |  |  |  |  |  |  |
| Owner Signature  | Joint Owner 9                      | Signature                      | Agent Signature                 |  |  |  |  |  |  |
| Date   | Date                               |                                | Date                            |  |  |  |  |  |  |

Date



Phone 855.966.1111 | Fax 855.855.0181 | service@aclic.com 1333 W. McDermott Dr. #200, Allen, TX 75013

# **ACCOUNT TRANSFER INSTRUCTIONS**

| Policy/Account Ow  | ner                            |   |                            | Insurance Compar                             | ny/Trustee/Financ  | cial Institution   |
|--|--------------------------------|---|----------------------------|--|--|--|
| Owner Name:  |                                |   |                            | Name:  |  |  |
| Joint Owner Name:  |                                |   |                            |  |  |  |
| Address:   |                                |   |                            | Address:                                     |  | <u>.</u>   |
| City, State, Zip:  |                                |   |                            | City, State, Zip:                            |  | <u>.</u>   |
| SSN/Tax ID:  |                                |   |                            | Phone #:                                     |  |  |
| Annuitant Name:  |                                |   |                            | Account #:                                   |  |  |
| Transfer Instruction                                     | ns                             |   |                            |  |  |  |
| Account Type:  | Annuity                        | Life Insuranc   | ce Cei                     | tificate of Deposit                          | Other:   |  |
| Please transfer/excha                                    | ange my ex                     | isting account and I                                      | process as                 | requested:                                   | · · · · · · · · · · · · · · · · · · ·                      |  |
| All  | 0- 7-                          | or Partial \$   |                            | -4   |  |  |
| Immediately  |                                | or Upon ma  | aturity date               | e of   |  |  |
| To new policy acc  | count                          |   |                            |  | <del>_</del>   |  |
| Non-Qualified Plan                                       | าร                             |   |                            |  |  |  |
| This transfer is fo                                      | r a non-qu                     | alified plan or accou                                     | unt                        |  |  |  |
| policy/certificate for the saccepts it in writing. If no | ole purpose o<br>exchange tak  | of effecting a tax-free tra<br>es place, then this assigr | nsfer/exchan<br>ment becom |  | -<br>Ilue. This assignment sha<br>partial IRC§1035 exchang | above<br>Il not be effective until ACLIC<br>ge, information is requested |
| Qualified Plans  |                                |   |                            |  |  |  |
| Type of Transfer or I                                    | Rollover:                      |   |                            | From Type of Plan:                           |  | To Type of Plan:   |
| Trustee-to-Truste  |                                |   |                            | IRA or SEP                                   | 403(b) TSA   | IRA  |
| Conversion to Ro   | -                              | norm Distribution   |                            | Roth IRA                                     | 401(k)   | Roth IRA   |
|  |                                | over Distribution)  |                            | Inherited IRA                                |  | Inherited IRA  |
| Qualifying Event for                                     | Direct Rol                     |   |                            | Required Minimum                             |  | dy been made for the year  |
| Age 59½<br>Disability                                    |                                | Death<br>Plan Terminati                                   | ion                        | ·  | me before transferring                                     |  |
| Severance of Em  | ployment                       | Divorce   | 1011                       | Do NOT distribute my                         | RMD before transferring  be made from another a            | g my qualified funds.  |
| The Owner(s) hereby auth                                 | orize the cur                  | rent financial institution                                | to provide in              | formation necessary to con                   |  |  |
| Please liquidate and trans<br>not subject to any lien or | fer the funds<br>legal proceed | referenced above to ACI ing of any kind, including        | LIC. I represer            | •  | contract is not assigned o                                 | r pledged as collateral and is   |
| ا certify that my ا                                      | oolicy#                        |   | with                       |  | has b  | een lost or destroyed.   |
|  |                                |   |                            |  |  |  |
| Owner Name   | !                              | Signature   | !                          | Date   |  |  |
| Joint Owner/Spouse N                                     | Name                           | Signature   | <u> </u>                   | Date   | Medallion Sig  | nature Guarantee   |
| -  |                                | •   | -                          | any acknowledges tha<br>e funds as requested |  |  |

Signature

Annuity Transfer (06-21)

**Print Name**